

CORT REPORT - SEPTEMBER 2017

SOUTH SANTA BARBARA COUNTY						
Month	Number of Sales	Avg Sales Price	Avg Price Change	Median Price	Median Price Change	Number of Sales over \$1 Million
Jan - Sept 2017	1485	\$ 1,364,019	-2.12%	\$ 944,000	-0.11%	683
Jan - Sept 2016	1387	\$ 1,393,558	2.18%	\$ 945,000	8.68%	640
Jan - Sept 2015	1554	\$ 1,363,760	1.83%	\$ 869,500	-0.63%	628
Jan - Sept 2014	1373	\$ 1,339,227	19.42%	\$ 875,000	12.18%	559
Jan - Sept 2013	1631	\$ 1,121,422	7.42%	\$ 780,000	20.00%	525
Jan - Sept 2012	1513	\$ 1,043,960	0.00%	\$ 650,000	0.00%	386

SANTA BARBARA					
Month	Number of Sales	Avg Sales Price	Avg Price Change	Median Price	Median Price Change
Jan - Sept 2017	868	\$ 1,165,821	0.51%	\$ 990,000	1.54%
Jan - Sept 2016	840	\$ 1,159,942	7.51%	\$ 975,000	7.44%
Jan - Sept 2015	916	\$ 1,078,904	2.62%	\$ 907,500	4.91%
Jan - Sept 2014	812	\$ 1,051,331	20.78%	\$ 865,000	13.07%
Jan - Sept 2013	960	\$ 870,479	17.50%	\$ 765,000	19.72%
Jan - Sept 2012	905	\$ 740,841	0.00%	\$ 639,000	0.00%

GOLETA					
Month	Number of Sales	Avg Sales Price	Avg Price Change	Median Price	Median Price Change
Jan - Sept 2017	283	\$ 751,572	1.50%	\$ 905,000	27.46%
Jan - Sept 2016	217	\$ 740,475	5.57%	\$ 710,000	-21.87%
Jan - Sept 2015	272	\$ 701,386	8.29%	\$ 908,750	49.84%
Jan - Sept 2014	227	\$ 647,716	-5.53%	\$ 606,500	-5.23%
Jan - Sept 2013	224	\$ 685,667	32.98%	\$ 640,000	6.67%
Jan - Sept 2012	238	\$ 515,632	0.00%	\$ 600,000	0.00%

CARPINTERIA					
Month	Number of Sales	Avg Sales Price	Avg Price Change	Median Price	Median Price Change
Jan - Sept 2017	135	\$ 1,302,296	7.61%	\$ 757,500	4.20%
Jan - Sept 2016	123	\$ 1,210,187	12.97%	\$ 727,000	10.57%
Jan - Sept 2015	148	\$ 1,071,247	-23.33%	\$ 657,500	-2.59%
Jan - Sept 2014	83	\$ 1,397,265	77.42%	\$ 675,000	13.45%
Jan - Sept 2013	181	\$ 787,539	-14.90%	\$ 595,000	27.68%
Jan - Sept 2012	115	\$ 925,430	0.00%	\$ 466,000	0.00%

MONTECITO					
Month	Number of Sales	Avg Sales Price	Avg Price Change	Median Price	Median Price Change
Jan - Sept 2017	158	\$ 3,407,215	3.36%	\$2,887,500	15.50%
Jan - Sept 2016	169	\$ 3,296,447	-10.67%	\$2,500,000	0.00%
Jan - Sept 2015	175	\$ 3,690,209	19.95%	\$2,500,000	4.17%
Jan - Sept 2014	195	\$ 3,076,531	8.29%	\$2,400,000	10.14%
Jan - Sept 2013	211	\$ 2,840,905	-1.32%	\$2,179,000	22.76%
Jan - Sept 2012	208	\$ 2,878,963	0.00%	\$1,775,000	0.00%



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<b>ISLA VISTA</b>					
Month	Number of Sales	Avg Sales Price	Avg Price Change	Median Price	Median Price Change
Jan - Sept 2017	9	\$ 1,714,722	50.09%	\$1,335,000	49.16%
Jan - Sept 2016	9	\$ 1,142,500	9.43%	\$ 895,000	-6.04%
Jan - Sept 2015	8	\$ 1,044,063	14.38%	\$ 952,500	17.23%
Jan - Sept 2014	12	\$ 912,792	-21.10%	\$ 812,500	-9.22%
Jan - Sept 2013	13	\$ 1,156,846	84.15%	\$ 895,000	46.72%
Jan - Sept 2012	7	\$ 628,214	0.00%	\$ 610,000	0.00%

<b>HOPE RANCH</b>					
Month	Number of Sales	Avg Sales Price	Avg Price Change	Median Price	Median Price Change
Jan - Sept 2017	21	\$ 2,798,095	-21.63%	\$2,650,000	-8.62%
Jan - Sept 2016	17	\$ 3,570,294	-12.81%	\$2,900,000	-11.72%
Jan - Sept 2015	25	\$ 4,094,980	28.14%	\$3,285,000	5.02%
Jan - Sept 2014	25	\$ 3,195,680	25.46%	\$3,128,000	50.75%
Jan - Sept 2013	23	\$ 2,547,196	-6.09%	\$2,075,000	3.65%
Jan - Sept 2012	23	\$ 2,712,348	0.00%	\$2,002,000	0.00%

<b>SUMMERLAND</b>					
Month	Number of Sales	Avg Sales Price	Avg Price Change	Median Price	Median Price Change
Jan - Sept 2017	11	\$ 1,145,182	-34.25%	\$1,160,000	-22.54%
Jan - Sept 2016	12	\$ 1,741,792	-30.80%	\$1,497,500	-11.00%
Jan - Sept 2015	10	\$ 2,517,100	52.79%	\$1,682,500	29.42%
Jan - Sept 2014	19	\$ 1,647,447	54.28%	\$1,300,000	21.72%
Jan - Sept 2013	19	\$ 1,067,816	26.94%	\$1,068,000	44.32%
Jan - Sept 2012	17	\$ 841,206	0.00%	\$ 740,000	0.00%



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