

CORT REPORT - SEPTEMBER 2015

SOUTH SANTA BARBARA COUNTY						
Month	Number of Sales	Avg Sales Price	Avg Price Change	Median Price	Median Price Change	Number of Sales over \$1 Million
Jan - Sept 2015	1554	\$ 1,363,760	1.83%	\$ 869,500	-0.63%	628
Jan - Sept 2014	1373	\$ 1,339,227	19.42%	\$ 875,000	12.18%	559
Jan - Sept 2013	1631	\$ 1,121,422	7.42%	\$ 780,000	20.00%	525
Jan - Sept 2012	1513	\$ 1,043,960	-2.78%	\$ 650,000	-4.62%	386
Jan - Sept 2011	1056	\$ 1,073,826	-3.01%	\$ 681,500	-4.59%	312
Jan - Sept 2010	1058	\$ 1,107,140	0.00%	\$ 714,250	0.00%	301

SANTA BARBARA					
Month	Number of Sales	Avg Sales Price	Avg Price Change	Median Price	Median Price Change
Jan - Sept 2015	916	\$ 1,078,904	2.62%	\$ 907,500	4.91%
Jan - Sept 2014	812	\$ 1,051,331	20.78%	\$ 865,000	13.07%
Jan - Sept 2013	960	\$ 870,479	17.50%	\$ 765,000	19.72%
Jan - Sept 2012	905	\$ 740,841	-7.08%	\$ 639,000	-4.34%
Jan - Sept 2011	598	\$ 797,331	-7.36%	\$ 668,000	-9.36%
Jan - Sept 2010	625	\$ 860,688	0.00%	\$ 737,000	0.00%

GOLETA					
Month	Number of Sales	Avg Sales Price	Avg Price Change	Median Price	Median Price Change
Jan - Sept 2015	272	\$ 701,386	8.29%	\$ 908,750	49.84%
Jan - Sept 2014	227	\$ 647,716	-5.53%	\$ 606,500	-5.23%
Jan - Sept 2013	224	\$ 685,667	32.98%	\$ 640,000	6.67%
Jan - Sept 2012	238	\$ 515,632	-4.97%	\$ 600,000	16.50%
Jan - Sept 2011	161	\$ 542,599	-7.21%	\$ 515,000	-9.25%
Jan - Sept 2010	166	\$ 584,771	0.00%	\$ 567,500	0.00%

CARPINTERIA					
Month	Number of Sales	Avg Sales Price	Avg Price Change	Median Price	Median Price Change
Jan - Sept 2015	148	\$ 1,071,247	-23.33%	\$ 657,500	-2.59%
Jan - Sept 2014	83	\$ 1,397,265	77.42%	\$ 675,000	13.45%
Jan - Sept 2013	181	\$ 787,539	-14.90%	\$ 595,000	27.68%
Jan - Sept 2012	115	\$ 925,430	20.60%	\$ 466,000	-36.60%
Jan - Sept 2011	97	\$ 767,326	3.00%	\$ 735,000	44.12%
Jan - Sept 2010	102	\$ 744,956	0.00%	\$ 510,000	0.00%

MONTECITO					
Month	Number of Sales	Avg Sales Price	Avg Price Change	Median Price	Median Price Change
Jan - Sept 2015	175	\$ 3,690,209	19.95%	\$2,500,000	4.17%
Jan - Sept 2014	195	\$ 3,076,531	8.29%	\$2,400,000	10.14%
Jan - Sept 2013	211	\$ 2,840,905	-1.32%	\$2,179,000	22.76%
Jan - Sept 2012	208	\$ 2,878,963	6.99%	\$1,775,000	-2.74%
Jan - Sept 2011	147	\$ 2,690,988	-11.51%	\$1,825,000	-8.75%
Jan - Sept 2010	130	\$ 3,040,896	0.00%	\$2,000,000	0.00%



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<b>ISLA VISTA</b>					
Month	Number of Sales	Avg Sales Price	Avg Price Change	Median Price	Median Price Change
Jan - Sept 2015	8	\$ 1,044,063	14.38%	\$ 952,500	17.23%
Jan - Sept 2014	12	\$ 912,792	-21.10%	\$ 812,500	-9.22%
Jan - Sept 2013	13	\$ 1,156,846	84.15%	\$ 895,000	46.72%
Jan - Sept 2012	7	\$ 628,214	0.00%	\$ 610,000	0.00%
Jan - Sept 2011	9	\$ 837,833	-15.32%	\$ 770,000	-24.88%
Jan - Sept 2010	13	\$ 989,423	0.00%	\$1,025,000	0.00%

<b>HOPE RANCH</b>					
Month	Number of Sales	Avg Sales Price	Avg Price Change	Median Price	Median Price Change
Jan - Sept 2015	25	\$ 4,094,980	28.14%	\$3,285,000	5.02%
Jan - Sept 2014	25	\$ 3,195,680	25.46%	\$3,128,000	50.75%
Jan - Sept 2013	23	\$ 2,547,196	-6.09%	\$2,075,000	3.65%
Jan - Sept 2012	23	\$ 2,712,348	-6.23%	\$2,002,000	-11.42%
Jan - Sept 2011	25	\$ 2,892,400	-7.95%	\$2,260,000	-0.11%
Jan - Sept 2010	14	\$ 3,142,107	0.00%	\$2,262,500	0.00%

<b>SUMMERLAND</b>					
Month	Number of Sales	Avg Sales Price	Avg Price Change	Median Price	Median Price Change
Jan - Sept 2015	10	\$ 2,517,100	52.79%	\$1,682,500	29.42%
Jan - Sept 2014	19	\$ 1,647,447	54.28%	\$1,300,000	21.72%
Jan - Sept 2013	19	\$ 1,067,816	26.94%	\$1,068,000	44.32%
Jan - Sept 2012	17	\$ 841,206	-19.85%	\$ 740,000	-19.57%
Jan - Sept 2011	19	\$ 1,049,553	63.40%	\$ 920,000	36.30%
Jan - Sept 2010	8	\$ 642,313	0.00%	\$ 675,000	0.00%



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