

CORT REPORT - YTD THRU JUNE 2016

SOUTH SANTA BARBARA COUNTY						
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change	Number of Sales over \$1 Million
Jan - June 2016	879	\$ 1,442,783	1.07%	\$ 950,000	11.90%	423
Jan - June 2015	1038	\$ 1,427,490	9.94%	\$ 849,000	-0.24%	422
Jan - June 2014	879	\$ 1,298,421	14.67%	\$ 851,000	12.34%	345
Jan - June 2013	1060	\$ 1,132,352	10.14%	\$ 757,500	16.54%	333
Jan - June 2012	947	\$ 1,028,098	-8.28%	\$ 650,000	-7.14%	239
Jan - June 2011	639	\$ 1,120,950	0.00%	\$ 700,000	0.00%	195

SANTA BARBARA					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
Jan - June 2016	545	\$ 1,141,962	4.78%	\$ 965,000	9.91%
Jan - June 2015	624	\$ 1,089,855	3.47%	\$ 878,000	0.92%
Jan - June 2014	520	\$ 1,053,321	24.76%	\$ 870,000	20.00%
Jan - June 2013	630	\$ 844,246	13.97%	\$ 725,000	13.19%
Jan - June 2012	552	\$ 740,735	-10.55%	\$ 640,500	-7.51%
Jan - June 2011	356	\$ 828,092	0.00%	\$ 692,500	0.00%

GOLETA					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
Jan - June 2016	111	\$ 736,324	6.74%	\$ 720,000	4.50%
Jan - June 2015	160	\$ 689,806	11.64%	\$ 689,000	25.27%
Jan - June 2014	157	\$ 617,898	-10.71%	\$ 550,000	-12.00%
Jan - June 2013	146	\$ 691,983	28.44%	\$ 625,000	25.75%
Jan - June 2012	165	\$ 538,748	-3.34%	\$ 497,000	-5.33%
Jan - June 2011	101	\$ 557,381	0.00%	\$ 525,000	0.00%

CARPINTERIA					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
Jan - June 2016	82	\$ 1,177,110	-1.15%	\$ 727,000	16.32%
Jan - June 2015	98	\$ 1,190,842	-10.60%	\$ 625,000	-6.72%
Jan - June 2014	54	\$ 1,332,019	65.92%	\$ 670,000	11.67%
Jan - June 2013	113	\$ 802,819	-8.78%	\$ 600,000	22.45%
Jan - June 2012	75	\$ 880,087	12.31%	\$ 490,000	-3.54%
Jan - June 2011	63	\$ 783,637	0.00%	\$ 508,000	0.00%

MONTECITO					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
Jan - June 2016	113	\$ 3,499,000	-8.28%	\$2,725,000	6.20%
Jan - June 2015	123	\$ 3,814,911	25.55%	\$2,566,000	11.57%
Jan - June 2014	113	\$ 3,038,571	0.25%	\$2,300,000	1.10%
Jan - June 2013	136	\$ 3,030,904	5.12%	\$2,275,000	28.17%
Jan - June 2012	130	\$ 2,883,235	-0.39%	\$1,775,000	-24.47%
Jan - June 2011	89	\$ 2,894,610	0.00%	\$2,350,000	0.00%



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ISLA VISTA					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
Jan - June 2016	7	\$ 1,095,500	-0.60%	\$ 879,000	-19.17%
Jan - June 2015	6	\$ 1,102,083	14.87%	\$1,087,500	42.30%
Jan - June 2014	11	\$ 959,409	-27.00%	\$ 764,250	-30.52%
Jan - June 2013	9	\$ 1,314,333	86.56%	\$1,100,000	56.14%
Jan - June 2012	2	\$ 704,500	-16.47%	\$ 704,500	-7.06%
Jan - June 2011	6	\$ 843,417	0.00%	\$ 758,000	0.00%

HOPE RANCH					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
Jan - June 2016	13	\$ 3,654,615	-10.90%	\$2,900,000	-1.69%
Jan - June 2015	19	\$ 4,101,658	3.00%	\$2,950,000	-15.11%
Jan - June 2014	14	\$ 3,645,643	3.00%	\$3,475,000	62.76%
Jan - June 2013	15	\$ 2,663,533	39.67%	\$2,135,000	13.87%
Jan - June 2012	13	\$ 1,907,038	-38.35%	\$1,875,000	-10.71%
Jan - June 2011	13	\$ 3,093,462	0.00%	\$2,100,000	#DIV/0!

SUMMERLAND					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
Jan - June 2016	8	\$ 2,127,063	-18.25%	\$1,710,000	1.63%
Jan - June 2015	8	\$ 2,602,000	32.11%	\$1,682,500	38.76%
Jan - June 2014	10	\$ 1,969,500	88.86%	\$1,212,500	17.72%
Jan - June 2013	11	\$ 1,042,818	18.47%	\$1,030,000	33.51%
Jan - June 2012	10	\$ 880,250	-25.09%	\$ 771,460	-35.71%
Jan - June 2011	11	\$ 1,175,091	0.00%	\$1,200,000	0.00%



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