

CORT REPORT - 1ST QUARTER 2015

SOUTH SANTA BARBARA COUNTY						
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change	Number of Sales over \$1 Million
Jan - March 2015	441	\$ 1,435,015	23.66%	\$ 815,000	1.24%	168
Jan - March 2014	371	\$ 1,160,449	5.07%	\$ 805,000	13.38%	128
Jan - March 2013	437	\$ 1,104,470	10.38%	\$ 710,000	14.52%	126
Jan - March 2012	373	\$ 1,000,579	-10.98%	\$ 620,000	-7.94%	84
Jan - March 2011	278	\$ 1,124,029	15.82%	\$ 673,500	-2.39%	81
Jan - March 2010	283	\$ 970,473	0.00%	\$ 690,000	0.00%	71

SANTA BARBARA					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
Jan - March 2015	270	\$ 1,059,885	4.09%	\$ 847,500	-0.35%
Jan - March 2014	214	\$ 1,018,285	35.31%	\$ 850,500	24.52%
Jan - March 2013	266	\$ 752,553	-2.48%	\$ 683,000	10.16%
Jan - March 2012	213	\$ 771,728	-9.54%	\$ 620,000	-11.43%
Jan - March 2011	154	\$ 853,095	8.55%	\$ 700,000	-9.68%
Jan - March 2010	158	\$ 785,898	0.00%	\$ 775,000	0.00%

GOLETA					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
Jan - March 2015	65	\$ 641,985	9.57%	\$ 650,000	23.81%
Jan - March 2014	81	\$ 585,895	-18.01%	\$ 525,000	-15.32%
Jan - March 2013	65	\$ 714,592	45.63%	\$ 620,000	27.18%
Jan - March 2012	62	\$ 490,702	-15.01%	\$ 487,500	-8.36%
Jan - March 2011	52	\$ 577,365	1.80%	\$ 532,000	-9.83%
Jan - March 2010	47	\$ 567,181	0.00%	\$ 590,000	0.00%

CARPINTERIA					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
Jan - March 2015	45	\$ 1,715,122	66.14%	\$ 665,000	-0.75%
Jan - March 2014	21	\$ 1,032,357	-6.63%	\$ 670,000	23.63%
Jan - March 2013	36	\$ 1,105,694	75.55%	\$ 541,960	9.49%
Jan - March 2012	34	\$ 629,838	7.26%	\$ 495,000	12.50%
Jan - March 2011	27	\$ 587,227	-19.55%	\$ 440,000	-1.12%
Jan - March 2010	31	\$ 729,968	0.00%	\$ 445,000	0.00%

MONTECITO					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
Jan - March 2015	49	\$ 3,830,520	49.79%	\$2,700,000	35.00%
Jan - March 2014	41	\$ 2,557,317	-12.44%	\$2,000,000	-9.50%
Jan - March 2013	56	\$ 2,920,804	-3.80%	\$2,210,000	34.96%
Jan - March 2012	50	\$ 3,036,260	-11.63%	\$1,637,500	-25.57%
Jan - March 2011	33	\$ 3,435,737	44.52%	\$2,200,000	18.58%
Jan - March 2010	30	\$ 2,377,367	0.00%	\$1,855,250	0.00%



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<b>ISLA VISTA</b>					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
Jan - March 2015	3	\$ 804,167	-25.14%	\$ 810,000	2.21%
Jan - March 2014	6	\$ 1,074,167	-3.66%	\$ 792,500	-28.92%
Jan - March 2013	2	\$ 1,115,000	58.27%	\$1,115,000	58.27%
Jan - March 2012	2	\$ 704,500	-37.00%	\$ 704,500	-5.56%
Jan - March 2011	3	\$ 1,118,333	21.18%	\$ 746,000	-17.11%
Jan - March 2010	7	\$ 922,857	0.00%	\$ 900,000	0.00%

<b>HOPE RANCH</b>					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
Jan - March 2015	8	\$ 4,583,750	-4.96%	\$2,905,000	-22.39%
Jan - March 2014	6	\$ 4,822,750	66.99%	\$3,743,250	83.67%
Jan - March 2013	9	\$ 2,888,000	53.47%	\$2,038,000	11.98%
Jan - March 2012	6	\$ 1,881,750	-48.00%	\$1,820,000	-46.27%
Jan - March 2011	4	\$ 3,618,750	4.19%	\$3,387,500	4.96%
Jan - March 2010	6	\$ 3,473,250	0.00%	\$3,227,500	0.00%

<b>SUMMERLAND</b>					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
Jan - March 2015	1	\$ 985,000	-39.29%	\$ 985,000	-39.29%
Jan - March 2014	2	\$ 1,622,500	51.16%	\$1,622,500	33.54%
Jan - March 2013	3	\$ 1,073,333	22.26%	\$1,215,000	27.13%
Jan - March 2012	6	\$ 877,917	9.30%	\$ 955,750	50.75%
Jan - March 2011	5	\$ 803,200	25.26%	\$ 634,000	-6.07%
Jan - March 2010	4	\$ 641,250	0.00%	\$ 675,000	0.00%



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