

CORT REPORT - DECEMBER 2017

SOUTH SANTA BARBARA COUNTY						
Month	Number	Average	Average	Median	Median	Sales
	of Sales	Sales Price	Price Change	Price	Price Change	Over \$1 Million
Jan - Dec 2017	1950	\$ 1,372,573	1.53%	\$ 950,000	2.26%	912
Jan - Dec 2016	1796	\$ 1,351,909	-0.95%	\$ 929,000	5.63%	789
Jan - Dec 2015	1938	\$ 1,364,823	5.65%	\$ 879,500	2.27%	788
Jan - Dec 2014	1792	\$ 1,291,886	14.11%	\$ 860,000	7.90%	696
Jan - Dec 2013	2051	\$ 1,132,098	9.48%	\$ 797,000	22.33%	673
Jan - Dec 2012	2125	\$ 1,034,038	0.00%	\$ 651,500	0.00%	519

SANTA BARBARA					
Month	Number of Sales	Average Sales Price	Average Price Change	Median Price	Median Price Change
Jan - Dec 2017	1152	\$ 1,166,070	1.54%	\$ 995,000	3.11%
Jan - Dec 2016	1090	\$ 1,148,342	6.74%	\$ 965,000	6.63%
Jan - Dec 2015	1145	\$ 1,075,848	3.26%	\$ 905,000	5.23%
Jan - Dec 2014	1057	\$ 1,041,854	18.10%	\$ 860,000	10.26%
Jan - Dec 2013	1204	\$ 882,174	17.99%	\$ 780,000	22.07%
Jan - Dec 2012	1298	\$ 747,657	0.00%	\$ 639,000	0.00%

GOLETA					
Month	Number of Sales	Average Sales Price	Average Price Change	Median Price	Median Price Change
Jan - Dec 2017	347	\$ 766,957	4.12%	\$ 708,000	-1.50%
Jan - Dec 2016	284	\$ 736,644	3.08%	\$ 718,750	1.23%
Jan - Dec 2015	341	\$ 714,610	9.92%	\$ 710,000	12.34%
Jan - Dec 2014	299	\$ 650,137	-11.09%	\$ 632,000	-1.25%
Jan - Dec 2013	294	\$ 731,223	50.90%	\$ 640,000	33.33%
Jan - Dec 2012	318	\$ 484,577	0.00%	\$ 480,000	0.00%

CARPINTERIA					
Month	Number of Sales	Average Sales Price	Average Price Change	Median Price	Median Price Change
Jan - Dec 2017	179	\$ 1,348,006	19.52%	\$ 800,000	10.34%
Jan - Dec 2016	165	\$ 1,127,888	-5.29%	\$ 725,000	8.21%
Jan - Dec 2015	180	\$ 1,190,942	-3.56%	\$ 670,000	2.29%
Jan - Dec 2014	129	\$ 1,234,891	50.08%	\$ 655,000	7.55%
Jan - Dec 2013	229	\$ 822,838	-16.33%	\$ 609,000	19.41%
Jan - Dec 2012	166	\$ 983,437	0.00%	\$ 510,000	0.00%

MONTECITO					
Month	Number of Sales	Average Sales Price	Average Price Change	Median Price	Median Price Change
Jan - Dec 2017	216	\$ 3,145,289	-0.81%	\$ 2,710,000	10.61%
Jan - Dec 2016	211	\$ 3,170,964	-11.08%	\$ 2,450,000	2.40%
Jan - Dec 2015	218	\$ 3,565,947	18.35%	\$ 2,392,500	-2.64%
Jan - Dec 2014	236	\$ 3,012,964	5.42%	\$ 2,457,500	17.02%
Jan - Dec 2013	256	\$ 2,857,945	2.21%	\$ 2,100,000	18.31%
Jan - Dec 2012	285	\$ 2,796,196	0.00%	\$ 1,775,000	0.00%



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ISLA VISTA					
Month	Number of Sales	Average Sales Price	Average Price Change	Median Price	Median Price Change
Jan - Dec 2017	12	\$ 1,622,708	51.20%	\$ 1,185,000	33.60%
Jan - Dec 2016	10	\$ 1,073,250	5.11%	\$ 887,000	-6.63%
Jan - Dec 2015	9	\$ 1,021,056	17.14%	\$ 950,000	27.65%
Jan - Dec 2014	14	\$ 871,679	-22.48%	\$ 744,250	-16.84%
Jan - Dec 2013	15	\$ 1,124,433	101.29%	\$ 895,000	50.80%
Jan - Dec 2012	9	\$ 558,611	0.00%	\$ 593,500	0.00%

HOPE RANCH					
Month	Number of Sales	Average Sales Price	Average Price Change	Median Price	Median Price Change
Jan - Dec 2017	31	\$ 3,601,645	2.64%	\$ 2,650,000	-7.83%
Jan - Dec 2016	20	\$ 3,509,000	-19.40%	\$ 2,875,000	-13.99%
Jan - Dec 2015	32	\$ 4,353,844	45.53%	\$ 3,342,500	23.51%
Jan - Dec 2014	32	\$ 2,991,625	12.83%	\$ 2,706,250	12.26%
Jan - Dec 2013	32	\$ 2,651,344	-2.66%	\$ 2,410,750	14.80%
Jan - Dec 2012	30	\$ 2,723,933	0.00%	\$ 2,100,000	0.00%

SUMMERLAND					
Month	Number of Sales	Average Sales Price	Average Price Change	Median Price	Median Price Change
Jan - Dec 2017	13	\$ 1,174,769	-39.45%	\$ 1,160,000	-7.75%
Jan - Dec 2016	16	\$ 1,940,094	-13.75%	\$ 1,257,500	-21.41%
Jan - Dec 2015	13	\$ 2,249,308	36.71%	\$ 1,600,000	20.30%
Jan - Dec 2014	25	\$ 1,645,280	49.95%	\$ 1,330,000	24.53%
Jan - Dec 2013	21	\$ 1,097,214	31.42%	\$ 1,068,000	44.32%
Jan - Dec 2012	19	\$ 834,921	0.00%	\$ 740,000	0.00%



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