

CORT REPORT - MARCH 2018

SOUTH SANTA BARBARA COUNTY						
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change	Number of Sales over \$1 Million
Jan - March 2018	355	\$ 1,533,820	12.56%	\$1,001,000	8.22%	181
Jan - March 2017	375	\$ 1,362,659	-14.20%	\$ 925,000	-5.40%	168
Jan - March 2016	368	\$ 1,588,232	10.68%	\$ 977,750	19.97%	180
Jan - March 2015	441	\$ 1,435,015	23.66%	\$ 815,000	1.24%	168
Jan - March 2014	371	\$ 1,160,449	5.07%	\$ 805,000	13.38%	128
Jan - March 2013	437	\$ 1,104,470	0.00%	\$ 710,000	0.00%	126

SANTA BARBARA					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
Jan - March 2018	223	\$ 1,233,657	9.53%	\$1,050,000	14.75%
Jan - March 2017	224	\$ 1,126,326	-0.12%	\$ 915,000	-5.43%
Jan - March 2016	230	\$ 1,127,722	6.40%	\$ 967,500	14.16%
Jan - March 2015	270	\$ 1,059,885	4.09%	\$ 847,500	-0.35%
Jan - March 2014	214	\$ 1,018,285	35.31%	\$ 850,500	24.52%
Jan - March 2013	266	\$ 752,553	0.00%	\$ 683,000	0.00%

GOLETA					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
Jan - March 2018	54	\$ 798,102	10.72%	\$ 782,000	14.16%
Jan - March 2017	53	\$ 720,849	7.47%	\$ 685,000	-4.53%
Jan - March 2016	37	\$ 670,716	4.48%	\$ 717,500	10.38%
Jan - March 2015	65	\$ 641,985	9.57%	\$ 650,000	23.81%
Jan - March 2014	81	\$ 585,895	-18.01%	\$ 525,000	-15.32%
Jan - March 2013	65	\$ 714,592	0.00%	\$ 620,000	0.00%

CARPINTERIA					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
Jan - March 2018	28	\$ 935,625	-24.17%	\$ 667,540	-21.23%
Jan - March 2017	40	\$ 1,233,888	3.59%	\$ 847,500	21.94%
Jan - March 2016	29	\$ 1,191,138	-30.55%	\$ 695,000	4.51%
Jan - March 2015	45	\$ 1,715,122	66.14%	\$ 665,000	-0.75%
Jan - March 2014	21	\$ 1,032,357	-6.63%	\$ 670,000	23.63%
Jan - March 2013	36	\$ 1,105,694	0.00%	\$ 541,960	0.00%

MONTECITO					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
Jan - March 2018	33	\$ 4,173,894	30.52%	\$2,400,000	-5.36%
Jan - March 2017	43	\$ 3,197,884	-15.83%	\$2,536,000	-17.06%
Jan - March 2016	64	\$ 3,799,414	-0.81%	\$3,057,500	13.24%
Jan - March 2015	49	\$ 3,830,520	49.79%	\$2,700,000	35.00%
Jan - March 2014	41	\$ 2,557,317	-12.44%	\$2,000,000	-9.50%
Jan - March 2013	56	\$ 2,920,804	0.00%	\$2,210,000	0.00%



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ISLA VISTA					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
Jan - March 2018	0	\$ -	-100.00%	\$ -	-100.00%
Jan - March 2017	2	\$ 1,567,500	58.87%	\$1,567,500	72.25%
Jan - March 2016	3	\$ 986,667	22.69%	\$ 910,000	12.35%
Jan - March 2015	3	\$ 804,167	-25.14%	\$ 810,000	2.21%
Jan - March 2014	6	\$ 1,074,167	-3.66%	\$ 792,500	-28.92%
Jan - March 2013	2	\$ 1,115,000	0.00%	\$1,115,000	0.00%

HOPE RANCH					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
Jan - March 2018	14	\$ 4,210,143	42.95%	\$3,522,500	25.80%
Jan - March 2017	9	\$ 2,945,167	-50.14%	\$2,800,000	-52.54%
Jan - March 2016	3	\$ 5,906,667	28.86%	\$5,900,000	103.10%
Jan - March 2015	8	\$ 4,583,750	-4.96%	\$2,905,000	-22.39%
Jan - March 2014	6	\$ 4,822,750	66.99%	\$3,743,250	83.67%
Jan - March 2013	9	\$ 2,888,000	0.00%	\$2,038,000	0.00%

SUMMERLAND					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
Jan - March 2018	3	\$ 1,141,667	14.48%	\$1,225,000	26.29%
Jan - March 2017	4	\$ 997,250	-21.21%	\$ 970,000	-23.37%
Jan - March 2016	2	\$ 1,265,750	28.50%	\$1,265,750	28.50%
Jan - March 2015	1	\$ 985,000	-39.29%	\$ 985,000	-39.29%
Jan - March 2014	2	\$ 1,622,500	51.16%	\$1,622,500	33.54%
Jan - March 2013	3	\$ 1,073,333	0.00%	\$1,215,000	0.00%



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