

SOUTH SANTA BARBARA COUNTY						
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change	Number of Sales over \$1 Million
Jan - June 2018	932	\$ 1,461,652	6.42%	\$1,015,000	6.84%	478
Jan - June 2017	938	\$ 1,373,495	-4.80%	\$ 950,000	0.00%	437
Jan - June 2016	879	\$ 1,442,783	1.07%	\$ 950,000	11.90%	423
Jan - June 2015	1038	\$ 1,427,490	9.94%	\$ 849,000	-0.24%	422
Jan - June 2014	879	\$ 1,298,421	14.67%	\$ 851,000	12.34%	345
Jan - June 2013	1060	\$ 1,132,352	0.00%	\$ 757,500	0.00%	333

SANTA BARBARA					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
Jan - June 2018	563	\$ 1,205,226	2.60%	\$1,050,000	5.53%
Jan - June 2017	562	\$ 1,174,724	2.87%	\$ 995,000	3.11%
Jan - June 2016	545	\$ 1,141,962	4.78%	\$ 965,000	9.91%
Jan - June 2015	624	\$ 1,089,855	3.47%	\$ 878,000	0.92%
Jan - June 2014	520	\$ 1,053,321	24.76%	\$ 870,000	20.00%
Jan - June 2013	630	\$ 844,246	0.00%	\$ 725,000	0.00%

GOLETA					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
Jan - June 2018	157	\$ 797,898	10.40%	\$ 782,000	11.71%
Jan - June 2017	161	\$ 722,727	-1.85%	\$ 700,000	-2.78%
Jan - June 2016	111	\$ 736,324	6.74%	\$ 720,000	4.50%
Jan - June 2015	160	\$ 689,806	11.64%	\$ 689,000	25.27%
Jan - June 2014	157	\$ 617,898	-10.71%	\$ 550,000	-12.00%
Jan - June 2013	146	\$ 691,983	0.00%	\$ 625,000	0.00%

CARPINTERIA					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
Jan - June 2018	71	\$ 908,408	-31.48%	\$ 742,500	-10.54%
Jan - June 2017	85	\$ 1,325,847	12.64%	\$ 830,000	14.17%
Jan - June 2016	82	\$ 1,177,110	-1.15%	\$ 727,000	16.32%
Jan - June 2015	98	\$ 1,190,842	-10.60%	\$ 625,000	-6.72%
Jan - June 2014	54	\$ 1,332,019	65.92%	\$ 670,000	11.67%
Jan - June 2013	113	\$ 802,819	0.00%	\$ 600,000	0.00%

MONTECITO					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
Jan - June 2018	73	\$ 4,200,822	25.10%	\$2,450,000	-12.50%
Jan - June 2017	102	\$ 3,358,020	-4.03%	\$2,800,000	2.75%
Jan - June 2016	113	\$ 3,499,000	-8.28%	\$2,725,000	6.20%
Jan - June 2015	123	\$ 3,814,911	25.55%	\$2,566,000	11.57%
Jan - June 2014	113	\$ 3,038,571	0.25%	\$2,300,000	1.10%
Jan - June 2013	136	\$ 3,030,904	0.00%	\$2,275,000	0.00%



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ISLA VISTA					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
Jan - June 2018	39	\$ 1,771,718	22.91%	\$1,727,500	29.40%
Jan - June 2017	5	\$ 1,441,500	31.58%	\$1,335,000	51.88%
Jan - June 2016	7	\$ 1,095,500	-0.60%	\$ 879,000	-19.17%
Jan - June 2015	6	\$ 1,102,083	14.87%	\$1,087,500	42.30%
Jan - June 2014	11	\$ 959,409	-27.00%	\$ 764,250	-30.52%
Jan - June 2013	9	\$ 1,314,333	0.00%	\$1,100,000	0.00%

HOPE RANCH					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
Jan - June 2018	22	\$ 4,949,318	85.97%	\$3,771,000	43.66%
Jan - June 2017	16	\$ 2,661,375	-27.18%	\$2,625,000	-9.48%
Jan - June 2016	13	\$ 3,654,615	-10.90%	\$2,900,000	-1.69%
Jan - June 2015	19	\$ 4,101,658	3.00%	\$2,950,000	-15.11%
Jan - June 2014	14	\$ 3,645,643	3.00%	\$3,475,000	62.76%
Jan - June 2013	15	\$ 2,663,533	0.00%	\$2,135,000	0.00%

SUMMERLAND					
Month	Number of Sales	Avg Sales Price	Average Price Change	Median Price	Median Price Change
Jan - June 2018	7	\$ 1,329,786	37.30%	\$1,225,000	9.87%
Jan - June 2017	7	\$ 968,500	-54.47%	\$1,115,000	-34.80%
Jan - June 2016	8	\$ 2,127,063	-18.25%	\$1,710,000	1.63%
Jan - June 2015	8	\$ 2,602,000	32.11%	\$1,682,500	38.76%
Jan - June 2014	10	\$ 1,969,500	88.86%	\$1,212,500	17.72%
Jan - June 2013	11	\$ 1,042,818	0.00%	\$1,030,000	0.00%



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